

## APPENDIX III

INSURANCE ENTITIES

2nd

**FINANCIAL INFORMATION CORRESPONDING TO THE YEAR**

2017

**PERIOD END DATE**

12/31/2017

### I. COMPANY INFORMATION

**Company name:** MAPFRE, S.A.

**Registered address:**

Carretera de Pozuelo, 52. 28222 Majadahonda (Madrid)

**C.I.F.**

A08055741

### II. ADDITIONAL INFORMATION TO THE INFORMATION PUBLISHED FOR THE PREVIOUS HALF-YEAR

**Explanation of the key changes with respect to the information published for the previous period:**

*(only to be completed in the circumstances established in section B) of the instructions)*

The information for 2016 has been restated, reclassifying Currency conversion differences from Venezuela from "Currency conversion differences" to "Provisions".

For more information, please see Note 2.4 of the 2017 Consolidated Annual Accounts

### III. DECLARATION(S) FROM THE RELEVANT SUPERVISORS

As far as we are aware, the Consolidated Financial Statements presented herein have been prepared in accordance with the applicable accounting principles and give a true and fair view of the issuer's equity, financial situation and results, or of the companies included in the consolidation taken as a whole, and the interim management report includes a true and fair analysis of the information required.

Comments on the previous statement(s):

#### People who are responsible for this information

In line with the power delegated by the Board of Directors, the Secretary of the Board hereby certifies that the six month financial report has been signed by the following directors:

Name / Company name	Position
ANTONIO HUERTAS MEJÍAS	CHAIRMAN AND CEO
ANTONIO NÚÑEZ TOVAR	FIRST VICEPRESIDENT
CATALINA MIÑARRO BRUGAROLAS	SECOND VICEPRESIDENT
IGNACIO BAEZA GÓMEZ	THIRD VICEPRESIDENT
JOSÉ ANTONIO COLOMER GUIU	DIRECTOR
GEORG DASCHNER	DIRECTOR
ANA ISABEL FERNÁNDEZ ÁLVAREZ	DIRECTOR
MARIA LETÍCIA DE FREITAS COSTA	DIRECTOR
LUIS HERNANDO DE LARRAMENDI MARTÍNEZ	DIRECTOR
FRANCISCO JOSÉ MARCO ORENES	DIRECTOR
RAFAEL MÁRQUEZ OSORIO	DIRECTOR
FERNANDO MATA VERDEJO	DIRECTOR
ANTONIO MIGUEL-ROMERO DE OLANO	DIRECTOR
PILAR PERALES VISCASILLAS	DIRECTOR
ALFONSO REBUELTA BADIÁS	DIRECTOR

Signing date of this six month financial report by the corresponding board of directors: 02/07/2018

<b>IV. SELECTED FINANCIAL INFORMATION</b>			
<b>1. INDIVIDUAL BALANCE SHEET (1/2)</b>			
<b>(PREPARED IN ACCORDANCE WITH THE CURRENT NATIONAL ACCOUNTING CRITERIA)</b>			
Units: Thousand euros			
<b>ASSETS</b>		<b>CURRENT PERIOD 12/31/2017</b>	<b>PREVIOUS PERIOD 12/31/2016</b>
1. Cash and other equivalent liquid assets	0005	41.656	26.730
2. Financial assets held for trading	0010		
3. Other financial assets at fair value, with changes in profit and loss account	0015		
4. Financial assets available for sale	0020	2.143	563
5. Loans and receivables	0025	417.351	395.093
6. Investments held to maturity	0030		
7. Hedging derivatives	0035		
8. Participation of reinsurance in technical provisions	0041		
9. Property, plant and equipment, and real estate investments:	0045	14.820	14.839
a) Property, plant and equipment	0046	14.820	14.839
b) Real estate investments	0047		
10. Intangible assets	0050	2.595	4.405
a) Goodwill	0051		
b) Acquisition costs of portfolios	0053		
c) Other intangible assets	0052	2.595	4.405
11. Equity investments in Group and associated companies	0055	9.459.930	9.258.796
a) Associated companies	0056		
b) Multigroup companies	0057		
c) Group companies	0058	9.459.930	9.258.796
12. Tax assets	0060	31.092	74.560
a) Current tax assets	0061	1.444	47.888
b) Deferred tax assets	0062	29.648	26.672
13. Other assets	0075	103.102	99.363
14. Assets held for sale	0080		
<b>TOTAL ASSETS</b>	<b>0100</b>	<b>10.072.689</b>	<b>9.874.349</b>

## IV. SELECTED FINANCIAL INFORMATION

## 1. INDIVIDUAL BALANCE SHEET (2/2)

(PREPARED IN ACCORDANCE WITH THE CURRENT NATIONAL ACCOUNTING CRITERIA)

Units: Thousand euros

## LIABILITIES AND EQUITY

CURRENT PERIOD 12/31/2017	PREVIOUS PERIOD 12/31/2016
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	0170	2.738.560	2.601.663
<b>TOTAL LIABILITIES</b>	<b>0170</b>	<b>2.738.560</b>	<b>2.601.663</b>
1. Financial liabilities held for trading	0110		
2. Other financial liabilities at fair value, with changes in profit and loss account	0115	365	3.452
3. Debts:	0120	2.708.775	2.569.736
a) Subordinated liabilities	0121	617.368	593.958
b) Bonds and other negotiable securities	0122	1.003.291	1.002.545
c) Debts with credit institutions	0123	600.075	480.085
d) Other debts	0124	488.041	493.148
4. Hedging derivatives	0130		
5. Technical provisions	0131		
a) For unearned premiums	0132		
b) For risks in progress	0133		
c) For life assurance	0134		
d) For outstanding claims	0135		
e) For profit sharing and returned premiums	0136		
f) Other technical provisions	0137		
6. Non-technical provisions	0140	15.313	15.947
7. Tax liabilities:	0145	14.107	15.528
a) Current tax liabilities	0146	13.999	12.420
b) Deferred tax liabilities	0147	108	108
8. Other liabilities	0150		
9. Liabilities linked to assets held for sale	0165		
<b>TOTAL NET EQUITY</b>	<b>0195</b>	<b>7.334.129</b>	<b>7.272.686</b>
<b>SHAREHOLDERS' EQUITY</b>	<b>0180</b>	<b>7.334.129</b>	<b>7.272.686</b>
1. Share capital or mutual fund:	0171	307.955	307.955
a) Declared capital or mutual fund	0161	307.955	307.955
b) Less: Uncalled capital	0162		
2. Share premium	0172	3.338.720	3.338.720
3. Reserves	0173	3.138.419	3.121.712
4. Less: Treasury stock and own shares	0174	-52.356	-60.234
5. Previous years' results	0178	287.767	277.559
6. Other contributions from partners	0179		
7. Results for the year	0175	495.530	468.830
8 Less: Interim dividend	0176	-184.773	-184.773
9. Other equity instruments	0177	2.867	2.917
<b>VALUATION ADJUSTMENTS</b>	<b>0188</b>		
1. Financial assets available for sale	0181		
2. Hedging operations	0182		
3. Foreign exchange differences	0184		
4. Correction for accounting asymmetries	0185		
5. Other adjustments	0187		
<b>SUBSIDIES, DONATIONS AND LEGACIES RECEIVED</b>	<b>0193</b>		
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>0200</b>	<b>10.072.689</b>	<b>9.874.349</b>

**IV. SELECTED FINANCIAL INFORMATION**  
**2. INDIVIDUAL PROFIT AND LOSS ACCOUNT**  
**(PREPARED IN ACCORDANCE WITH CURRENT NATIONAL ACCOUNTING CRITERIA)**

Units: Thousand euros

		CURRENT PERIOD (2nd HALF)	PREVIOUS PERIOD (2nd HALF)	ACCUMULATED CURRENT YEAR 12/31/2017	ACCUMULATED PREVIOUS YEAR 12/31/2016
(+) 1. Premiums allocated to the period, net	0201				
(+) 2. Revenue from property and other investments	0202				
(+) 3. Other technical revenue	0203				
(-) 4. Net claims incurred	0204				
(+/-) 5. Net variation of other technical provisions	0205				
(+/-) 6. Profit sharing and returned premiums	0206				
(-) 7. Net operating expenses	0207				
(+/-) 8. Other technical expenses	0209				
(-) 9. Expenses from property and other investments	0210				
<b>A) TECHNICAL RESULT FROM NON-LIFE OPERATIONS (1 + 2 + 3 + 4 + 5 + 6 + 7 + 8 + 9)</b>	<b>0220</b>				
(+) 10. Premiums allocated to the period, net	0221				
(+) 11. Revenue from property and other investments	0222				
(+) 12. Revenue from investments on account of the life policyholders bearing the investment risk	0223				
(+) 13. Other technical revenue	0224				
(-) 14. Net claims incurred	0225				
(+/-) 15. Net variation of other technical provisions	0226				
(+/-) 16. Profit sharing and returned premiums	0227				
(-) 17. Net operating expenses	0228				
(+/-) 18. Other technical expenses	0229				
(-) 19. Expenses from property and other investments	0230				
(-) 20. Expenses from investments on account of the life policyholders bearing the investment risk	0231				
<b>B) TECHNICAL RESULT FROM LIFE OPERATIONS (10 + 11 + 12 + 13 + 14 + 15 + 16 + 17 + 18 + 19 + 20)</b>	<b>0240</b>				
<b>C) TECHNICAL RESULT (A + B)</b>	<b>0245</b>				
(+) 21. Revenue from property and other investments	0246	433.744	413.829	639.643	58.018
(+) 22. Negative difference on business combinations	0250				
(-) 23. Expenses from property and other investments	0247	(36.288)	(25.000)	(78.182)	(71.854)
(+) 24. Other revenue	0248	41.594	48.921	76.364	80.790
(-) 25. Other expenses	0249	(112.574)	(88.028)	(178.772)	(150.465)
<b>E) RESULT BEFORE TAX (C + 21 + 22 + 23 + 24 + 25)</b>	<b>0265</b>	326.476	349.722	459.053	438.651
(+/-) 26. Corporate Income Tax	0270	25.781	11.931	36.477	30.179
<b>F) RESULT FOR THE PERIOD FROM ONGOING OPERATIONS (E + 26)</b>	<b>0280</b>	352.257	361.653	495.530	468.830
(+/-) 27. Result after tax from discontinued operations	0285				
<b>G) RESULT FOR THE PERIOD (F + 27)</b>	<b>0300</b>	352.257	361.653	495.530	468.830
<b>EARNINGS PER SHARE</b>		Amount (X.XX euros)	Amount (X.XX euros)	Amount (X.XX euros)	Amount (X.XX euros)
Basic	0290	0,11	0,12	0,16	0,15
Diluted	0295	0,11	0,12	0,16	0,15

In the six month financial report corresponding to the first half of the year, the data relating to the current period coincides with the accumulated data, and therefore does not need to be filled in.

**IV. SELECTED FINANCIAL INFORMATION**  
**3. STATEMENT OF RECOGNISED INDIVIDUAL INCOME AND EXPENSES**  
**(PREPARED IN ACCORDANCE WITH THE CURRENT NATIONAL ACCOUNTING CRITERIA)**

Units: Thousand euros

CURRENT PERIOD 12/31/2017	PREVIOUS PERIOD 12/31/2016
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A) RESULT FOR THE PERIOD	0305	495.530	468.830
<b>B) OTHER RECOGNISED REVENUE / (EXPENSES)</b>	<b>0310</b>		
<b>1. Financial assets available for sale:</b>	<b>0315</b>		
a) Gains/(Losses) due to valuation	0316		
b) Amounts transferred to the income statement	0317		
c) Other reclassifications	0318		
<b>2. Cash flow hedging:</b>	<b>0320</b>		
a) Gains/(Losses) due to valuation	0321		
b) Amounts transferred to the income statement	0322		
c) Amounts recognised at initial value of hedged items	0323		
d) Other reclassifications	0324		
<b>3. Hedging of net investments in businesses abroad:</b>	<b>0325</b>		
a) Gains/(Losses) due to valuation	0326		
b) Amounts transferred to the income statement	0327		
c) Other reclassifications	0328		
<b>4. Foreign exchange differences:</b>	<b>0330</b>		
a) Gains/(Losses) due to valuation	0331		
b) Amounts transferred to the income statement	0332		
c) Other reclassifications	0333		
<b>5. Correction of accounting asymmetries:</b>	<b>0335</b>		
a) Gains/(Losses) due to valuation	0336		
b) Amounts transferred to the income statement	0337		
c) Other reclassifications	0338		
<b>6. Assets held for sale:</b>	<b>0340</b>		
a) Gains/(Losses) due to valuation	0341		
b) Amounts transferred to the income statement	0342		
c) Other reclassifications	0343		
<b>7. Actuarial gains/(losses) for long-term remuneration for employees</b>	<b>0345</b>		
<b>8. Other recognised revenue and expenses</b>	<b>0355</b>		
<b>9. Corporate Income Tax</b>	<b>0360</b>		
<b>TOTAL RECOGNISED REVENUE/(EXPENSES) (A+B)</b>	<b>0400</b>	<b>495.530</b>	<b>468.830</b>

**IV. SELECTED FINANCIAL INFORMATION**  
**4. STATEMENT OF CHANGES IN INDIVIDUAL EQUITY (1/2)**  
**(PREPARED IN ACCORDANCE WITH THE CURRENT NATIONAL ACCOUNTING CRITERIA)**

Units: Thousand euros

CURRENT PERIOD	EQUITY					Adjustments for changes in value	Subsidies, donations and legacies received	Total equity
	Capital or mutual fund	Share premium and other reserves (1)	Treasury stock and own shares	Result for the period	Other equity instruments			
<b>Opening balance at 01/01/2017</b>	<b>3010</b>	307.955	6.553.218	(60.234)	468.830	2.917		7.272.686
Adjustments for changes in accounting criteria	3011							
Adjustments for errors	3012							
<b>Adjusted opening balance</b>	<b>3015</b>	307.955	6.553.218	(60.234)	468.830	2.917		7.272.686
<b>I. Total recognised revenue / (expenses)</b>	<b>3020</b>				495.530			495.530
<b>II. Operations with shareholders or owners</b>	<b>3025</b>		(441.833)	7.878				(433.955)
1. Capital increases (decreases)	3026							
2. Conversion of financial liabilities to equity	3027							
3. Distribution of dividends	3028		(446.535)					(446.535)
4. Operations involving treasury stock or own shares	3029		4.702	7.878				12.580
5. Increases / (Decreases) due to changes in business combinations	3030							
6. Other operations with shareholders or owners	3032							
<b>III. Other variations in equity</b>	<b>3035</b>		468.748		(468.830)	(50)		(132)
1. Payments using equity instruments	3036		(89)			(50)		(139)
2. Transfers between equity items	3037		468.831		(468.831)			
3. Other variations	3038		7					7
<b>Closing balance as at 12/31/2017</b>	<b>3040</b>	307.955	6.580.133	(52.356)	495.530	2.867	0	7.334.129

(1) The column "Share premium and other reserves", for the purpose of this statement, includes the following items of the Balance Sheet: 2) Share premium reserve; 3) Reserves; 5) Prior year result; 6) Other contributions from partners and 8) Less: interim dividend

**IV. SELECTED FINANCIAL INFORMATION**  
**4. STATEMENT OF CHANGES IN INDIVIDUAL EQUITY (2/2)**  
**(PREPARED IN ACCORDANCE WITH THE CURRENT NATIONAL ACCOUNTING CRITERIA)**

Units: Thousand euros

PREVIOUS PERIOD		EQUITY					Adjustments for changes in value	Subsidies, donations and legacies received	Total equity
		Capital or mutual fund	Share premium and other reserves (1)	Treasury stock and own shares	Result for the period	Other equity instruments			
<b>Opening balance at 01/01/2016 (period of comparison)</b>	<b>3050</b>	307.955	6.240.143	(2.392)	450.126			6.995.832	
Adjustments for changes in accounting criteria	<b>3051</b>								
Adjustments for errors	<b>3052</b>								
<b>Adjusted opening balance</b>	<b>3055</b>	307.955	6.240.143	(2.392)	450.126			6.995.832	
<b>I. Total recognised revenue / (expenses)</b>	<b>3060</b>				468.830			468.830	
<b>II. Operations with shareholders or owners</b>	<b>3065</b>		(138.229)	(57.842)				(196.071)	
1. Capital increases (decreases)	<b>3066</b>								
2. Conversion of financial liabilities to equity	<b>3067</b>								
3. Distribution of dividends	<b>3068</b>		(400.342)					(400.342)	
4. Operations involving treasury stock or own shares	<b>3069</b>		(32)	(57.842)				(57.874)	
5. Increases / (Decreases) due to changes in business combinations	<b>3070</b>		262.145					262.145	
6. Other operations with shareholders or owners	<b>3072</b>								
<b>III. Other variations in equity</b>	<b>3075</b>		451.304		(450.126)	2.917		4.095	
1. Payments using equity instruments	<b>3076</b>								
2. Transfers between equity items	<b>3077</b>		450.126		(450.126)				
3. Other variations	<b>3078</b>		1.178			2.917		4.095	
<b>Closing balance as at 12/31/2016 (period of comparison)</b>	<b>3080</b>	307.955	6.553.218	(60.234)	468.830	2.917		7.272.686	

(1) The column "Share premium and other reserves", for the purpose of this statement, includes the following items of the Balance Sheet: 2) Share premium reserve; 3) Reserves; 5) Prior year result; 6) Other contributions from partners and 8) Less: interim dividend



SELECTED FINANCIAL INFORMATION

MAPFRE, S.A.  
2nd HALF 2017

**IV. SELECTED FINANCIAL INFORMATION**  
**5. B. INDIVIDUAL CASH FLOW STATEMENT (INDIRECT METHOD)**  
**(PREPARED IN ACCORDANCE WITH THE CURRENT NATIONAL ACCOUNTING CRITERIA)**

Units: Thousand euros

		CURRENT PERIOD 12/31/2017	PREVIOUS PERIOD 12/31/2016
<b>A) NET CASH FLOW FROM OPERATING ACTIVITIES (1 + 2 + 3+4)</b>	<b>0435</b>	567.809	460.487
<b>1. Result before taxes</b>	<b>0405</b>	459.054	438.652
<b>2. Adjustments to results:</b>	<b>0410</b>	(525.761)	(501.537)
(+/-) Variation in provisions	<b>0415</b>	27.800	996
(+/-) Other adjustments	<b>0419</b>	(553.561)	(502.533)
<b>3. Net increase/(decrease) of operating assets and liabilities</b>	<b>0420</b>	1.061	(9.604)
<b>4. Other cash flows from operating activities:</b>	<b>0431</b>	633.455	532.976
(+/-) Inflows /(outflows) due to corporate income tax	<b>0430</b>	53.374	47.013
(+/-) Other inflows/(outflows) from operating activities	<b>0432</b>	580.081	485.963
<b>B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (1 + 2)</b>	<b>0460</b>	(253.378)	(84.712)
<b>1. Inflows from investment activities:</b>	<b>0450</b>	222.940	110.041
(+) Property, plant and equipment	<b>0451</b>		
(+) Real estate investment	<b>0452</b>		
(+) Intangible assets	<b>0453</b>		
(+) Financial instruments	<b>0454</b>	209.850	109.107
(+) Investments in associates	<b>0455</b>	13.090	844
(+) Other business units	<b>0457</b>		
(+) Interests collected	<b>0456</b>		
(+) Dividends collected	<b>0459</b>		
(+) Other income related to investment activities	<b>0458</b>		90
<b>2. Payments related to investment activities:</b>	<b>0440</b>	(476.318)	(194.753)
(-) Property, plant and equipment	<b>0441</b>		
(-) Real estate investment	<b>0442</b>		
(-) Intangible fixed assets	<b>0443</b>		
(-) Financial instruments	<b>0444</b>	(222.464)	(91.106)
(-) Investments in associates	<b>0445</b>	(253.839)	(102.874)
(-) Other business units	<b>0447</b>		
(-) Other payments related to investment activities	<b>0448</b>	(15)	(773)
<b>C) NET CASH FLOW FROM FINANCING ACTIVITIES (1 + 2)</b>	<b>0490</b>	(299.505)	(365.558)
<b>1. Inflows from financing activities:</b>	<b>0480</b>	1.562.580	1.053.090
(+) Subordinated liabilities	<b>0481</b>		
(+) Inflows from the issue of equity instruments and capital increases	<b>0482</b>		
(+) Capital contributions from owners or partners	<b>0483</b>		
(+) Sales of treasury stock	<b>0485</b>	12.580	
(+) Other income related to financing activities	<b>0486</b>	1.550.000	1.053.090
<b>2. Payments related to financial activities:</b>	<b>0470</b>	(1.862.085)	(1.418.648)
(-) Dividends to shareholders	<b>0471</b>	(446.535)	(400.907)
(-) Interest paid	<b>0475</b>		
(-) Subordinated liabilities	<b>0472</b>		
(-) Capital contributions returned to shareholders	<b>0473</b>		
(-) Capital contributions returned to owners or partners	<b>0474</b>		
(-) Acquisition of treasury stock	<b>0477</b>		(57.842)
(-) Other payments related to financing activities	<b>0478</b>	(1.415.550)	(959.899)
<b>D) FOREIGN EXCHANGE DIFFERENCES</b>	<b>0492</b>		
<b>E) NET INCREASE / (DECREASE) IN CASH AND EQUIVALENTS (A + B + C + D)</b>	<b>0495</b>	14.926	10.217
<b>F) OPENING CASH BALANCE AND EQUIVALENTS</b>	<b>0499</b>	26.730	16.513
<b>G) CLOSING CASH BALANCES AND EQUIVALENTS (E + F)</b>	<b>0500</b>	41.656	26.730

COMPONENTS OF CASH AND EQUIVALENTS AT PERIOD END

		CURRENT PERIOD 12/31/2017	PREVIOUS PERIOD 12/31/2016
(+) Cash and banks	<b>0550</b>	41.656	26.730
(+) Other financial assets	<b>0552</b>		
(-) Less: Bank overdrafts payable on demand	<b>0553</b>		
<b>TOTAL CLOSING CASH AND EQUIVALENTS</b>	<b>0600</b>	41.656	26.730

**IV. SELECTED FINANCIAL INFORMATION**  
**6. CONSOLIDATED BALANCE SHEET (IFRS) (1/2)**

Units: Thousand euros

## ASSETS

CURRENT PERIOD 12/31/2017	PREVIOUS PERIOD 12/31/2016
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1. Cash and other equivalent liquid assets	1005	1.863.999	1.451.117
2. Financial assets held for trade	1010	3.526.729	3.424.259
3. Other financial assets at fair value, with changes in profit and loss account	1015	4.255.991	3.608.290
4. Financial assets available for sale	1020	34.516.433	35.102.605
5. Loans and receivables	1025	7.427.405	7.515.314
6. Investments held to maturity	1030	2.024.244	2.419.756
7. Hedging derivatives	1035		
8. Participation of reinsurance in technical provisions	1041	4.989.632	3.934.374
9. Property, plant and equipment, and real estate investments	1045	2.442.457	2.571.383
a) Property, plant and equipment	1046	1.191.738	1.296.567
b) Real estate investments	1047	1.250.719	1.274.816
10. Intangible assets:	1050	3.422.915	3.798.916
a) Goodwill	1051	1.882.969	1.990.046
b) Acquisition costs of portfolios	1053	963.085	1.197.156
c) Other intangible assets	1052	576.861	611.714
11. Participation in equity-accounted entities	1055	203.928	242.570
12. Tax assets	1060	439.826	501.537
a) Current tax assets	1061	143.020	166.220
b) Deferred tax assets	1062	296.806	335.317
13. Other assets	1075	2.300.377	2.400.494
14. Assets held for sale	1080	155.579	911.159
<b>TOTAL ASSETS</b>	<b>1100</b>	<b>67.569.515</b>	<b>67.881.774</b>

**IV. SELECTED FINANCIAL INFORMATION**  
**6. CONSOLIDATED BALANCE SHEET (IFRS) (2/2)**

Units: Thousand euros

**LIABILITIES AND EQUITY**

CURRENT PERIOD 12/31/2017	PREVIOUS PERIOD 12/31/2016
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<b>TOTAL LIABILITIES</b>	<b>1170</b>	57.056.826	56.438.278
1. Financial liabilities held for trade	1110	264.939	264.015
3. Other financial liabilities at fair value, with changes in profit and loss account	1115	514.129	439.189
3. Debts:	1120	6.330.698	5.801.178
a) Subordinated liabilities	1121	617.368	593.958
b) Bonds and other negotiable securities	1122	1.003.290	1.002.545
c) Debts with credit institutions	1123	706.742	606.356
d) Other debts	1124	4.003.298	3.598.319
4. Hedging derivatives	1130		
5. Technical provisions	1131	47.814.121	47.240.085
a) For unearned premiums	1132	8.324.518	8.602.497
b) For risks in progress	1133	50.577	34.032
c) For life assurance	1134	27.313.073	27.678.749
d) For outstanding claims	1135	11.223.095	10.086.754
e) For profit sharing and returned premiums	1136	63.878	65.173
f) Other technical provisions	1137	838.980	772.880
6. Non-technical provisions	1140	661.750	752.750
7. Tax liabilities:	1145	755.674	962.033
a) Current tax liabilities	1146	167.643	231.323
b) Deferred tax liabilities	1147	588.031	730.710
8. Other liabilities	1150	714.432	288.740
9. Liabilities linked to assets held for sale	1165	1.083	690.288
<b>TOTAL NET EQUITY</b>	<b>1195</b>	<b>10.512.689</b>	<b>11.443.496</b>
<b>SHAREHOLDERS' EQUITY</b>	<b>1180</b>	<b>8.721.297</b>	<b>8.563.438</b>
1. Share capital or mutual fund:	1171	307.955	307.955
a) Declared capital or mutual fund	1161	307.955	307.955
b) Less: Uncalled capital	1162		
2. Share premium	1172	1.506.729	1.506.729
3. Reserves	1173	5.690.995	5.476.683
4. Less: Treasury stock and own shares	1174	(52.356)	(60.234)
5. Previous years' results	1178	742.149	731.942
6. Other contributions from partners	1179		
7. Results for the year	1175	700.511	775.451
8 Less: Interim dividend	1176	(184.773)	(184.773)
9. Other equity instruments	1177	10.087	9.685
<b>VALUATION ADJUSTMENTS</b>	<b>1188</b>	<b>(109.994)</b>	<b>563.074</b>
1. Financial assets available for sale	1181	2.602.894	2.888.380
2. Hedging operations	1182		
3. Foreign exchange differences	1184	(730.686)	(91.597)
4. Correction for accounting asymmetries	1185	(1.983.169)	(2.237.342)
5. Equity-accounted entities	1186	2.560	2.653
5. Other adjustments	1187	(1.593)	980
<b>NET EQUITY ATTRIBUTABLE TO THE CONTROLLING COMPANY</b>	<b>1189</b>	<b>8.611.303</b>	<b>9.126.512</b>
<b>NON-CONTROLLING INTERESTS</b>	<b>1193</b>	<b>1.901.386</b>	<b>2.316.984</b>
1. Valuation adjustments	1191	(622.295)	(412.672)
2. Other	1192	2.523.681	2.729.656
<b>TOTAL LIABILITIES AND NET EQUITY</b>	<b>1200</b>	<b>67.569.515</b>	<b>67.881.774</b>

## IV. SELECTED FINANCIAL INFORMATION

## 7. CONSOLIDATED PROFIT AND LOSS ACCOUNT (IFRS)

Units: Thousand euros

		STANDALONE CURRENT PERIOD (2nd HALF)	STANDALONE PREVIOUS PERIOD (2nd HALF)	ACCUMULATED CURRENT YEAR 12/31/2017	ACCUMULATED PREVIOUS YEAR 12/31/2016
(+) 1. Premiums allocated to the period, net	1201	7.109.603	7.067.871	14.255.012	14.158.696
(+) 2. Revenue from property and other investments	1202	861.146	856.344	1.866.343,00	1.773.214
(+) 3. Other technical revenue	1203	33.229	28.129	62.854	52.377
(-) 4. Net claims incurred	1204	(5.046.441)	(4.901.158)	(9.978.557)	(9.810.555)
(+/-) 5. Net variation of other technical provisions	1205	(32.746)	(43.159)	(72.579)	(81.695)
(+/-) 6. Profit sharing and returned premiums	1206	(13.040)	(9.933)	(22.384)	(19.097)
(-) 7. Net operating expenses	1207	(1.937.291)	(1.889.095)	(3.882.389)	(3.836.402)
(+/-) 8. Other technical expenses	1209	(48.196)	(56.920)	(94.099)	(92.786)
(-) 9. Expenses from property and other investments	1210	(646.259)	(412.448)	(1.273.736)	(890.918)
<b>A) TECHNICAL RESULT FROM NON-LIFE OPERATIONS (1 + 2 + 3 + 4 + 5 + 6 + 7 + 8 + 9)</b>	<b>1220</b>	<b>280.005</b>	<b>639.631</b>	<b>860.465</b>	<b>1.252.834</b>
(+) 10. Premiums allocated to the period, net	1221	2.324.652	2.483.233	5.054.637	4.879.530
(+) 11. Revenue from property and other investments	1222	816.221	851.280	1.764.690	1.772.846
(+) 12. Revenue from investments on account of the life policyholders bearing the investment risk	1223	41.606	(294.633)	131.020	145.381
(+) 13. Other technical revenue	1224	585	338	818	5.666
(-) 14. Net claims incurred	1225	(1.695.665)	(2.135.256)	(3.597.784)	(4.002.409)
(+/-) 15. Net variation of other technical provisions	1226	(256.725)	(38.726)	(734.023)	(298.498)
(+/-) 16. Profit sharing and returned premiums	1227	(13.904)	(18.354)	(24.421)	(30.964)
(-) 17. Net operating expenses	1228	(625.018)	(601.384)	(1.245.345)	(1.163.545)
(+/-) 18. Other technical expenses	1229	(19.864)	(17.160)	(35.484)	(25.265)
(-) 19. Expenses from property and other investments	1230	(275.625)	(243.655)	(605.361)	(507.350)
(-) 20. Expenses from investments on account of the life policyholders bearing the investment risk	1231	3.076	378.835	(8.468)	(25.826)
<b>B) TECHNICAL RESULT FROM LIFE OPERATIONS (10 + 11 + 12 + 13 + 14 + 15 + 16 + 17 + 18 + 19 + 20)</b>	<b>1240</b>	<b>299.339</b>	<b>364.518</b>	<b>700.279</b>	<b>744.466</b>
<b>C) TECHNICAL RESULT (A + B)</b>	<b>1245</b>	<b>579.344</b>	<b>1.004.149</b>	<b>1.560.744</b>	<b>1.997.300</b>
(+) 21. Revenue from property and other investments	1246	43.587	42.796	100.581	92.912
(+) 22. Negative difference on business combinations	1250				
(-) 23. Expenses from property and other investments	1247	(44.116)	(38.597)	(99.899)	(84.377)
(+) 24. Other revenue	1248	341.423	233.382	576.659	441.655
(-) 25. Other expenses	1249	(346.051)	(341.240)	(629.374)	(642.314)
<b>E) RESULT BEFORE TAX (C + 21 + 22 + 23 + 24 + 25)</b>	<b>1265</b>	<b>574.187</b>	<b>900.490</b>	<b>1.508.711</b>	<b>1.805.176</b>
(+/-) 26. Corporate Income Tax	1270	(129.335)	(253.502)	(410.342)	(559.988)
<b>F) RESULT FOR THE PERIOD FROM ONGOING OPERATIONS (E + 26)</b>	<b>1280</b>	<b>444.852</b>	<b>646.988</b>	<b>1.098.369</b>	<b>1.245.188</b>
(+/-) 27. Result after tax from discontinued operations	1285				
<b>G) RESULT FOR THE PERIOD (F + 27)</b>	<b>1288</b>	<b>444.852</b>	<b>646.988</b>	<b>1.098.369</b>	<b>1.245.188</b>
a) Result attributable to the controlling company	1300	285.398	395.041	700.511	775.451
b) Result attributable to non-controlling interests	1289	159.454	251.947	397.858	469.737
<b>EARNINGS PER SHARE</b>		<b>Amount (X,XX euros)</b>	<b>Amount (X,XX euros)</b>	<b>Amount (X,XX euros)</b>	<b>Amount (X,XX euros)</b>
Reported	1290	0,09	0,13	0,23	0,25
Diluted	1295	0,09	0,13	0,23	0,25

In the six month financial report corresponding to the first half of the year, the data relating to the current period coincides with the accumulated data, and therefore does not need to be filled in.

## IV. SELECTED FINANCIAL INFORMATION

## 8. STATEMENT OF RECOGNIZED CONSOLIDATED INCOME AND EXPENSES (IFRS)

Units: Thousand euros

		CURRENT PERIOD 12/31/2017	PREVIOUS PERIOD 12/31/2016
<b>A) CONSOLIDATED PROFIT AND LOSS OF THE YEAR</b>	1305	1.098.369	1.245.188
<b>B) OTHER GLOBAL RESULTS - ITEMS NOT RECLASSIFIED TO THE RESULT FOR THE PERIOD</b>	1310		
<b>1. Actuarial gains/(losses) for long-term remuneration for employees:</b>	1370		
<b>2. Participation in other recognized global results from investments in joint and associated businesses:</b>	1371		
<b>3. Other income and expenses not reclassified to the result for the period:</b>	1372		
<b>4. Tax effect:</b>	1373		
<b>C) OTHER GLOBAL RESULTS - ITEMS THAT CAN BE SUBSEQUENTLY RECLASSIFIED TO THE RESULT FOR THE PERIOD</b>	1345	(886.846)	609.119
<b>1. Financial assets available for sale:</b>	1315	(466.897)	328.696
a) Gains/(Losses) due to valuation	1316	(263.927)	570.268
b) Amounts transferred to the income statement	1317	(204.580)	(238.882)
c) Other reclassifications	1318	1.610	(2.690)
<b>2. Cash flow hedging:</b>	1320		
a) Gains/(Losses) due to valuation	1321		
b) Amounts transferred to the income statement	1322		
c) Amounts recognised at initial value of hedged items	1323		
d) Other reclassifications	1324		
<b>3. Hedging of net investments in businesses abroad:</b>	1325		
a) Gains/(Losses) due to valuation	1326		
b) Amounts transferred to the income statement	1327		
c) Other reclassifications	1328		
<b>4. Foreign exchange differences:</b>	1330	(852.033)	572.454
a) Gains/(Losses) due to valuation	1331	(850.527)	573.121
b) Amounts transferred to the income statement	1332	(29)	(587)
c) Other reclassifications	1333	(1.477)	(80)
<b>5. Correction of accounting asymmetries:</b>	1335	419.126	(287.080)
a) Gains/(Losses) due to valuation	1336	381.546	(314.432)
b) Amounts transferred to the income statement	1337	37.580	27.352
c) Other reclassifications	1338		
<b>6. Assets held for sale:</b>	1340		
a) Gains/(Losses) due to valuation	1341		
b) Amounts transferred to the income statement	1342		
c) Other reclassifications	1343		
<b>7. Participation in other recognized global results from investments in joint and associated businesses:</b>	1350	(74)	(969)
a) Gains/(Losses) due to valuation	1351	118	2.664
b) Amounts transferred to the income statement	1352		
c) Other reclassifications	1353	(192)	(3.633)
<b>8. Other income and expenses that can be subsequently reclassified to the result for the period</b>	1355	(2.566)	28
<b>9. Tax effect</b>	1360	15.598	(4.010)
<b>TOTAL GLOBAL RESULT FOR THE PERIOD (A+B+C)</b>	1400	211.523	1.854.307
a) Attributable to the controlling company	1398	27.443	1.042.134
b) Attributable to minority interests	1399	184.080	812.173

IV. SELECTED FINANCIAL INFORMATION  
9. CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (IFRS) (1/2)

Units: Thousand euros

CURRENT PERIOD	Equity of the controlling company					Adjustments for changes in value	Non-controlling interests	Total equity	
	SHAREHOLDERS' EQUITY								
	Capital or mutual fund	Share premium and other reserves(1)	Treasury stock and own shares	Result for the period attributable to the controlling company	Other equity instruments				
<b>Opening balance as at 01/01/2017</b>	<b>3110</b>	307.955	7.530.580	(60.234)	775.451	9.685	563.074	2.316.985	11.443.496
Adjustments for changes in accounting criteria	3111								
Adjustments for errors	3112								
<b>Adjusted opening balance</b>	<b>3115</b>	307.955	7.530.580	(60.234)	775.451	9.685	563.074	2.316.985	11.443.496
<b>I. Total revenue/ (expenses) recognized</b>	<b>3120</b>				700.511		(673.068)	184.080	211.523
<b>II. Operations with shareholders or owners</b>	<b>3125</b>		(464.438)	7.878				(582.421)	(1.038.981)
1. Capital increases (decreases)	3126								
2. Conversion of financial liabilities to equity	3127								
3. Distribution of dividends	3128		(446.688)					(572.915)	(1.019.603)
4. Operations involving treasury stock or own shares	3129		4.702	7.878					12.580
5. Increases / (Decreases) due to changes in business combinations	3130							(801)	(801)
6. Other operations with shareholders or owners	3132		(22.452)					(8.705)	(31.157)
<b>III. Other variations in equity</b>	<b>3135</b>		688.958		(775.451)	402		(17.258)	(103.349)
1. Payments using equity instruments	3136								
2. Transfers between equity items	3137		775.451		(775.451)				
3. Other variations	3138		(86.493)			402		(17.258)	(103.349)
<b>Closing balance as at 12/31/2017</b>	<b>3140</b>	307.955	7.755.100	(52.356)	700.511	10.087	(109.994)	1.901.386	10.512.689

(1) The column "Share premium and other reserves", for the purpose of this statement, includes the following items of the Balance Sheet: 2) Share premium reserve; 3) Reserves; 5) Prior year result; 6) Other contributions from partners and 8) Less: interim dividend

IV. SELECTED FINANCIAL INFORMATION  
9. CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (IFRS) (2/2)

Units: Thousand euros

PREVIOUS PERIOD	Equity of the controlling company					Adjustments for changes in value	Non-controlling interests	Total equity	
	SHAREHOLDERS' EQUITY								
	Capital or mutual fund	Share premium and other reserves(1)	Treasury stock and own shares	Result for the period attributable to the controlling company	Other equity instruments				
<b>Opening balance as at 01/01/2016</b>	<b>3150</b>	307.955	8.069.685	(2.393)	708.779		(510.301)	1.834.544	10.408.269
Adjustments for changes in accounting criteria	3151		-786.662				786.662		
Adjustments for errors	3152								
<b>Adjusted opening balance</b>	<b>3155</b>	307.955	7.283.023	-2.393	708.779	0	276.361	1.834.544	10.408.269
<b>I. Total revenue/ (expenses) recognized</b>	<b>3160</b>				775.451		266.713	812.143	1.854.307
<b>II. Operations with shareholders or owners</b>	<b>3165</b>		(394.316)	(57.841)				(368.642)	(820.799)
1. Capital increases (decreases)	3166							55.000	55.000
2. Conversion of financial liabilities to equity	3167								
3. Distribution of dividends	3168		(400.342)					(387.901)	(788.243)
4. Operations involving treasury stock or own shares	3169		(32)	(57.841)					(57.873)
5. Increases / (Decreases) due to changes in business combinations	3170							35	35
6. Other operations with shareholders or owners	3172		6.058					(35.776)	(29.718)
<b>III. Other variations in equity</b>	<b>3175</b>		641.874		(708.779)	9.685	20.000	38.939	1.719
1. Payments using equity instruments	3176								
2. Transfers between equity items	3177		643.575		(708.779)		20.000	45.204	
3. Other variations	3178		(1.701)			9.685		(6.265)	1.719
<b>Closing balance as at 12/31/2016</b>	<b>3180</b>	307.955	7.530.581	(60.234)	775.451	9.685	563.074	2.316.984	11.443.496

(1) The column "Share premium and other reserves", for the purpose of this statement, includes the following items of the Balance Sheet: 2) Share premium reserve; 3) Reserves; 5) Prior year result; 6) Other contributions from partners and 8) Less: interim dividend

**IV. SELECTED FINANCIAL INFORMATION**  
**10. A. CONSOLIDATED CASH FLOW STATEMENT (DIRECT METHOD) (IFRS)**

Units: Thousand euros

		CURRENT PERIOD 12/31/2017	PREVIOUS PERIOD 12/31/2016
<b>A) NET CASH FLOW FROM OPERATING ACTIVITIES (1 + 2 + 3)</b>	<b>8435</b>	454.099	158.621
<b>1. Insurance activities:</b>	<b>8405</b>	1.362.271	954.367
(+) Inflows from insurance activities	8406	24.497.411	23.760.105
(-) Outflows from insurance activities	8407	(23.135.140)	(22.805.738)
<b>2. Other operating activities:</b>	<b>8410</b>	(410.377)	(321.054)
(+) Cash inflows from other operating activities	8415	800.199	767.236
(-) Cash outflows from other operating activities	8416	(1.210.576)	(1.088.290)
<b>3. Inflows/(outflows) due to corporate income tax</b>	<b>8425</b>	(497.795)	(474.692)
<b>B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (1 + 2)</b>	<b>8460</b>	1.032.229	714.397
<b>1. Inflows from investment activities:</b>	<b>8450</b>	20.132.611	19.930.263
(+) Property, plant and equipment	8451	56.242	27.279
(+) Real estate investment	8452	54.585	200.877
(+) Intangible fixed assets	8453	568	2.773
(+) Financial instruments	8454	16.958.976	17.136.206
(+) Investments in associates	8455	1.834.698	1.038.749
(+) Controlled companies and other business units	8457	29.834	3.614
(+) Interests collected	8456	1.089.149	1.153.245
(+) Dividends collected	8459	69.848	57.591
(+) Other income related to investment activities	8458	38.711	309.929
<b>2. Payments related to investment activities:</b>	<b>8440</b>	(19.100.382)	(19.215.866)
(-) Property, plant and equipment	8441	(121.186)	(161.585)
(-) Real estate investment	8442	(14.242)	(15.841)
(-) Intangible fixed assets	8443	(98.368)	(147.863)
(-) Financial instruments	8444	(16.375.319)	(17.461.527)
(-) Investments in associates	8445	(2.340.316)	(1.327.929)
(-) Controlled companies and other business units	8447	(127.354)	(82.398)
(-) Other payments related to investment activities	8448	(23.597)	(18.723)
<b>C) NET CASH FLOW FROM FINANCING ACTIVITIES (1 + 2)</b>	<b>8490</b>	(985.042)	(314.798)
<b>1. Inflows from financing activities:</b>	<b>8480</b>	1.227.698	1.147.102
(+) Subordinated liabilities	8481	600.000	
(+) Inflows from the issue of equity instruments and capital increases	8482		
(+) Capital contributions from owners or partners	8483		55.000
(+) Sales of treasury stock	8485	12.500	
(+) Other income related to financing activities	8486	615.198	1.092.102
<b>2. Payments related to financing activities:</b>	<b>8470</b>	(2.212.740)	(1.461.900)
(-) Dividends to shareholders	8470	(1.019.465)	(786.670)
(-) Interest paid	8471	(67.941)	(53.309)
(-) Subordinated liabilities	8472	(578.450)	
(-) Capital contributions returned to shareholders	8473		
(-) Capital contributions returned to owners or partners	8474		
(-) Acquisition of treasury stock	8477		(57.841)
(-) Other payments related to financing activities	8478	(546.884)	(564.080)
<b>D) FOREIGN EXCHANGE DIFFERENCES</b>	<b>8492</b>	(88.404)	(96.176)
<b>E) NET INCREASE / (DECREASE) IN CASH AND EQUIVALENTS (A + B + C + D)</b>	<b>8495</b>	412.882	462.044
<b>F) OPENING CASH BALANCE AND EQUIVALENTS</b>	<b>8499</b>	1.451.117	989.075
<b>G) CLOSING CASH BALANCES AND EQUIVALENTS (E + F)</b>	<b>8500</b>	1.863.999	1.451.117

## COMPONENTS OF CASH AND EQUIVALENTS AT PERIOD END

		CURRENT PERIOD 12/31/2017	PREVIOUS PERIOD 12/31/2016
(+) Cash and banks	8550	1.744.237	1.284.196
(+) Other financial assets	8552	119.762	166.921
(-) Less: Bank overdrafts payable on demand	8553		
<b>TOTAL CLOSING CASH AND EQUIVALENTS</b>	<b>8600</b>	1.863.999	1.451.117



**IV. SELECTED FINANCIAL INFORMATION**

**12. DIVIDENDS PAID**

		CURRENT PERIOD			PREVIOUS PERIOD		
		As % of nominal value	Euros per share (X,XX)	Amount (thousand Euros)	As % of nominal value	Euros per share (X,XX)	Amount (thousand Euros)
Ordinary shares	<b>2158</b>	150,00	0,15	446.535	130,00	0,13	400.342
Other shares (non-voting, redeemable, etc)	<b>2159</b>						
<b>Total dividends paid</b>	<b>2160</b>			446.535			400.342
a) Dividends paid out against results	<b>2155</b>	150,00	0,15	446.535	130,00	0,13	400.342
b) Dividends paid out against reserves or share premium	<b>2156</b>						
c) Dividends in kind	<b>2157</b>						

Units: Thousand euros

**IV. SELECTED FINANCIAL INFORMATION**

**14. INFORMATION BY SEGMENT**

Units: Thousand euros

Table 1:

GEOGRAPHICAL AREA		Distribution of net premiums allocated to the period by geographical area			
		INDIVIDUAL		CONSOLIDATED	
		CURRENT PERIOD	PREVIOUS PERIOD	CURRENT PERIOD	PREVIOUS PERIOD
Domestic market	2210			6.688.106	6.459.041
Exports:	2215			12.621.543	12.579.185
a) European Union	2216			2.456.110	2.270.947
b) O.E.C.D. countries	2217			3.971.440	4.077.905
c) Other countries	2218			6.193.993	6.230.333
<b>TOTAL</b>	<b>2220</b>			<b>19.309.649</b>	<b>19.038.226</b>

**IV. SELECTED FINANCIAL INFORMATION****15. AVERAGE WORK FORCE**

		INDIVIDUAL		CONSOLIDATED	
		CURRENT PERIOD	PREVIOUS PERIOD	CURRENT PERIOD	PREVIOUS PERIOD
<b>AVERAGE WORK FORCE</b>	<b>2295</b>	498	467	36.716	37.763
Men	<b>2296</b>	251	234	16.787	17.058
Women	<b>2297</b>	247	233	19.929	20.705